

# Appendix A. FY 2014 Volume, Revenue, Cost, and Cost Coverage by Class, Current Classification (Products)

	Volume (000)	Revenue (\$ 000)	Attributable Cost (\$ 000)	Contribution: Institutional Cost (\$ 000)	Revenue/Piece (Cents)	Cost/Piece (Cents)	Contribution: Institutional Cost/Piece (Cents)	Cost Coverage
<b>COMPETITIVE MAIL</b>								
Priority Mail Express	36,231	759,843	365,505	394,338	2,097.246	1,008.833	1,088.413	207.9%
Priority Mail	920,083	6,883,898	5,234,390	1,649,508	748.182	568.904	179.278	131.5%
Total Ground	1,575,596	3,160,337	2,472,029	688,308	200.580	156.895	43.686	127.8%
First-Class Package Service	634,615	1,461,842	1,154,758	307,083	230.351	181.962	48.389	126.6%
Competitive International Mail	281,480	2,310,543	1,380,635	929,908	820.854	490.491	330.363	167.4%
Competitive Domestic Services		695,096	358,522	336,575				193.9%
Competitive International Services		8,355	4,121	4,234				202.7%
<b>Total Competitive Mail and Services</b>	<b>3,448,005</b>	<b>15,279,914</b>	<b>10,969,960</b>	<b>4,309,953</b>	<b>443.152</b>	<b>318.154</b>	<b>124.998</b>	<b>139.3%</b>
<b>MARKET DOMINANT MAIL</b>								
<b>First-Class Mail</b>								
Single-Piece Letters and Cards	21,524,331	10,577,441	5,976,836	4,600,605	49.142	27.768	21.374	177.0%
Presort Letters and Cards	40,296,319	15,251,275	4,756,722	10,494,553	37.848	11.804	26.043	320.6%
Flats	1,782,673	2,499,132	1,566,097	933,035	140.190	87.851	52.339	159.6%
Parcels	233,115	593,028	542,759	50,269	254.393	232.828	21.564	109.3%
Outbound Single-Piece Mail International	215,536	308,384	188,415	119,969	143.078	87.417	55.661	163.7%
Inbound Single-Piece Mail International	400,772	338,754	392,372	(53,618)	84.525	97.904	(13.379)	86.3%
<b>Total First-Class Mail</b>	<b>64,452,747</b>	<b>29,568,013</b>	<b>13,423,200</b>	<b>16,144,813</b>	<b>45.875</b>	<b>20.826</b>	<b>25.049</b>	<b>220.3%</b>

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<b>STANDARD MAIL</b>								
High Density and Saturation Letters	5,970,133	883,644	369,706	513,938	14.801	6.193	8.608	239.0%
High Density and Saturation Flats/Parcels	11,295,026	2,013,262	887,226	1,126,036	17.824	7.855	9.969	226.9%
Carrier Route Letters	9,030,124	2,381,176	1,735,280	645,896	26.369	19.217	7.153	137.2%
Flats	48,071,726	9,956,164	4,947,532	5,008,632	20.711	10.292	10.419	201.2%
Not Flat-Machinables and Parcels	5,054,395	2,041,417	2,452,431	(411,014)	40.389	48.521	(8.132)	83.2%
Every Door Direct Mail	65,846	72,008	102,539	(30,532)	109.358	155.726	(46.368)	70.2%
Inbound NSA Mail International	890,148	149,000	39,302	109,698	16.739	4.415	12.324	379.1%
	154	83	-	83				
<b>Total Standard Mail</b>	<b>80,377,552</b>	<b>17,496,754</b>	<b>10,534,016</b>	<b>6,962,738</b>	<b>21.768</b>	<b>13.106</b>	<b>8.663</b>	<b>166.1%</b>
<b>PERIODICALS</b>								
Within County	586,130	67,238	85,689	(18,452)	11.471	14.620	(3.148)	78.5%
Outside County	5,458,584	1,558,102	2,048,483	(490,381)	28.544	37.528	(8.984)	76.1%
<b>Total Periodicals</b>	<b>6,044,715</b>	<b>1,625,340</b>	<b>2,134,172</b>	<b>(508,832)</b>	<b>26.889</b>	<b>35.306</b>	<b>(8.418)</b>	<b>76.2%</b>
<b>PACKAGE SERVICES</b>								
Alaska Bypass	1,290	33,133	16,380	16,754	2,568.678	1,269.844	1,298.834	202.3%
Inbound Surface Parcel Post (at UPU Rates)	906	18,076	12,861	5,216	1,995.758	1,419.904	575.855	140.6%
Bound Printed Matter Flats	249,745	202,860	134,279	68,581	81.227	53.767	27.460	151.1%
Bound Printed Matter Parcels	211,977	273,492	251,151	22,341	129.020	118.480	10.539	108.9%
Media Mail/Library Mail	86,304	308,330	328,095	(19,766)	357.258	380.160	(22.902)	94.0%
<b>Total Package Services</b>	<b>550,222</b>	<b>835,891</b>	<b>742,766</b>	<b>93,125</b>	<b>151.919</b>	<b>134.994</b>	<b>16.925</b>	<b>112.5%</b>
U.S. Postal Service Mail	454,258							
Free Mail	47,386		39,504	(39,504)		83.367		
<b>Total Market Dominant Mail</b>	<b>151,926,879</b>	<b>49,525,998</b>	<b>26,873,659</b>	<b>22,652,339</b>	<b>32.599</b>	<b>17.689</b>	<b>14.910</b>	<b>184.3%</b>

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<b>MARKET DOMINANT SERVICES</b>								
Ancillary Services								
Certified Mail		687,317	542,238	145,079				126.8%
Collect on Delivery		3,598	2,673	925				134.6%
Insurance		91,613	63,451	28,161				144.4%
Registered Mail		34,933	28,625	6,308				122.0%
Stamped Envelopes		9,928	7,841	2,086				126.6%
Stamped Cards		1,681	576	1,105				291.8%
Other Ancillary Services		525,230	259,635	265,595				202.3%
Money Orders		165,264	99,651	65,613				165.8%
Post Office Box Service		365,287	281,913	83,373				129.6%
Caller Service		97,902	21,930	75,971				446.4%
Other Special Services		36,449	9,932	26,517				367.0%
International Services		41,099	12,774	28,325				321.7%
<b>Total Market Dominant Services</b>		<b>2,060,300</b>	<b>1,331,241</b>	<b>729,059</b>				
Other Income		911,950	59,331	852,619				
<b>Total Mail and Services</b>	<b>155,374,884</b>	<b>67,778,162</b>	<b>39,234,191</b>	<b>28,543,970</b>	<b>43.622</b>	<b>25.251</b>	<b>18.371</b>	<b>172.8%</b>
Institutional Costs			34,127,728					
Appropriations: Revenue Forgone		52,457						
Investment Income		23,702						
<b>Total Revenues</b>		<b>67,854,321</b>						
<b>Total Costs</b>			<b>73,361,920</b>					
<b>Net Income (Loss)</b>		<b>(5,507,599)</b>						

Source: Library Reference PRC–FinRpt14–NP1.