

APWU-XE-1

Product	FY 2010 RPW Volumes	Volume Changed Due to Service	Volume change %	Volume After Service Standard Change	2010 RPW Unit Revenue	Revenue Change	2010 ACR Unit Cost	Cost Change	Net Change
First-Class Mail									
Total Single Piece	31,643,333,000	-3,251,562,301	-10.3%	28,391,770,699	\$0.580	-\$1,885,906,135	\$0.349	-\$1,134,795,243	-\$751,110,892
Total Presort	46,225,386,000	-3,806,412,748	-8.2%	42,418,973,252	\$0.345	-\$1,313,212,398	\$0.117	-\$445,350,292	-\$867,862,107
Total First-Class Mail	77,868,719,000	-7,057,975,049	-9.1%	70,810,743,951	\$0.441	-\$3,199,118,533	\$0.217	-\$1,580,145,535	-\$1,618,972,998
Total Standard Mail	82,523,747,000	-4,373,758,591	-5.3%	78,149,988,409	\$0.210	-\$918,489,304	\$0.143	-\$625,447,479	-\$293,041,826
Total Periodicals	7,269,470,000	-1,432,085,590	-19.7%	5,837,384,410	\$0.258	-\$369,478,082	\$0.343	-\$491,205,357	\$121,727,275
Priority Mail/Express Mail	852,024,000	-122,719,149	-14.4%	729,304,851	\$7.610	-\$773,756,417	\$5.570	-\$600,766,371	-\$172,990,046
Parcel Select	268,357,000	0	0.0%	268,357,000	\$1.916	\$0	\$1.415	\$0	\$0
Parcel Post	89,875,000	0	0.0%	89,875,000	\$10.014	\$0	\$12.195	\$0	\$0
Media & Library	122,322,000	0	0.0%	122,322,000	\$3.015	\$0	\$3.749	\$0	\$0
Parcels	212,197,000	0	0.0%	212,197,000	\$5.980	\$0	\$7.330	\$0	\$0
BPM	474,488,000	0	0.0%	474,488,000	\$1.080	\$0	\$1.010	\$0	\$0
Totals	169,469,002,000	-12,986,538,379	-7.7%	156,482,463,621		-\$5,260,842,336		-\$3,297,564,741	-\$1,963,277,595

"All Sources" Market Research Preliminary Results